

# Send, Sign and Succeed with the World's #1 Electronic Signature Solution

Agreements are everywhere, from sales contracts and offer letters to account openings and invoices. Manual paper-based agreement processes reduce employee productivity, delay business outcomes and create legal and compliance risks. Organizations need a modern way to transact business that is digital, reliable and safe. That's where we come in.

## Provide an intuitive signing experience across any device

Whether on phones, tablets, or desktops, DocuSign eSignature enables signers to work in the way they prefer—so business can keep moving forward from anywhere.

- Send documents for signature, track progress and get real-time updates via the web or DocuSign's top-rated mobile app
- Automatically adapt the document viewing experience based on the signer's device type with responsive signing
- Ensure signers receive and complete documents quickly with real-time SMS agreement notifications\*
- Leverage enhanced signer verification methods for high value agreements with the DocuSign Identify platform\*
- Make it easy for your customers to pay during the signing step with our integrated payment feature\*

**1 million**  
customers

**82%**  
of agreements are completed in less than a day

**50%**  
of agreements are completed in less than 15 minutes

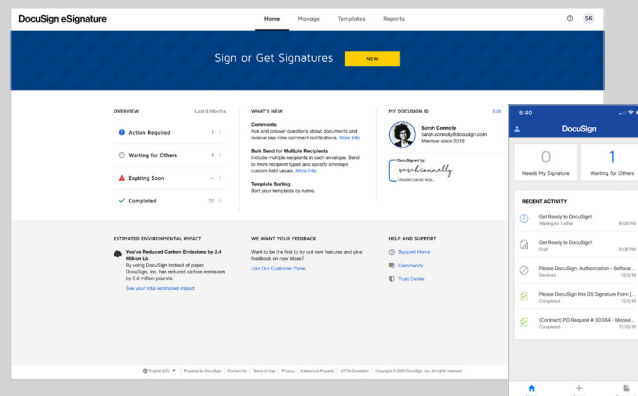
**\$36**  
saved on average by eSignature per agreement

**100s of millions**  
of signers annually

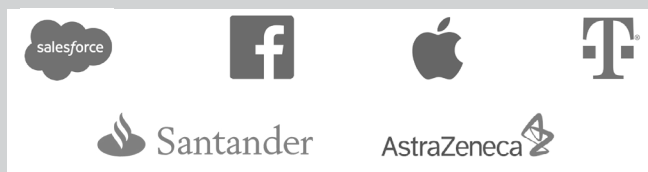
**Over 1 billion**  
transactions across 180+ countries

**44 languages**  
supported by the signing experience

**14 languages**  
supported by the sending experience



**Trusted by over 1M customers including:**  
10 of the top 15 global financial services companies  
7 of the top 10 global technology companies  
18 of the top 20 global pharmaceutical companies



\* Additional fees may apply



### Eliminate manual tasks with configurable and automated workflows

Moving business forward quickly can be challenging when using manual processes. With eSignature you can automate both simple and complex workflows so you can keep up with the pace of business.

- Define workflows with clicks not code and automatically route documents to the right people with routing rules
- Reduce agreement preparation time with reusable agreement templates
- Generate self-service documents for signature and embed into your website, or send directly to signers, with PowerForms
- Send one agreement to many signers at the same time with bulk send
- Get deeper visibility into document activity using robust reporting and data visualizations

### Seamlessly connect eSignature with 350+ integrations and leading APIs

Integrate and connect eSignature with the systems and tools you already use. Award-winning APIs let you customize the signing experience, monitor signing events as they happen and integrate eSignature into your own web apps and bespoke backend systems.

- Plug eSignature into the tools teams use—for example, Salesforce, Workday, SAP, Oracle, Microsoft, Box and hundreds more
- Easily embed eSignature into your web and mobile apps

### Mitigate risk with enterprise-grade security and compliance controls

Your business runs on agreements. That's why protecting your data is our top priority. Our security, privacy and data-protection features give you the control and flexibility you need.

- Work towards meeting some of the most stringent security and privacy standards (e.g. FedRAMP, HIPAA, SOC 2, etc.) as well as data residency and GDPR requirements
- Protect data at rest and data in transit with AES 256-bit encryption
- Support your efforts to comply with digital signature laws around the world\*
- Manage multiple DocuSign accounts across business units from a centralized administrative user interface\*
- Use eSignature with your organization's SSO (single sign-on) infrastructure\*
- Protect agreements with round-the-clock activity tracking with Monitor\*

### Integrate with apps where work gets done



DocuSign has implemented rigorous policies, processes and training to meet or exceed some of the world's most stringent **privacy and security certifications**.



\* Additional fees may apply

## Agreements are the foundation of business, and they are everywhere

### Sales

- Sales contracts
- Quotes
- Proposals
- Order management
- Master service agreements
- Change orders

### Human Resources

- Offer letters
- Consent for reference checks
- W-4 and state tax forms
- I-9 forms
- Direct deposit forms
- PTO requests
- Required annual notices

### Legal

- NDA's
- Partnership agreements
- Statements of work
- Audit and inventory signoffs
- Board minutes
- Policy management and compliance

### Procurement

- Supplier agreements
- Risk waivers and exceptions
- Purchase requisitions and work orders
- Lease and land management
- Service agreements

### Services

- Account change
- Service orders
- Terms change
- Self-service requests
- Compliance
- New policy applications
- EFT authorization

### Finance

- Invoices
- Expenses
- Audit sign-off
- Inventory sign-off
- Consumer account opening
- Asset transfer/retirement

### IT/Operations

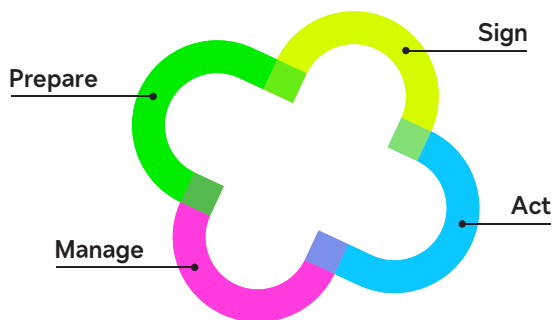
- Asset tracking
- Change requests
- Requirements sign-off
- Access management
- Incident reporting
- Production change authorization

### Facilities

- Front desk sign-in
- Work orders
- Lease agreements
- Equipment loan agreements
- Building permits

## Part of the DocuSign Agreement Cloud

eSignature is part of the Agreement Cloud, a suite of applications and integrations for the entire agreement process. With eSignature, you get an onramp to other Agreement Cloud applications (sold separately) for preparing, acting on and managing agreements. Together, these applications enable you to modernize your system of agreement from end to end.



**WE'D LOVE TO WORK WITH YOU**

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